

IDEAS 2000 SOLUTIONS

Mobilize Your Enterprise



MOBIS Enterprise One

ROUTE AUTOMATION SYSTEM (English/Arabic)

Mobis E1 is an advanced solution for DSD, Pre-sales and Route accounting for all variety of Distribution businesses.

Mobis E1 is the key to ensuring that your sales force will always optimize every call. It eliminates paperwork, reduces error and provides comprehensive management information.

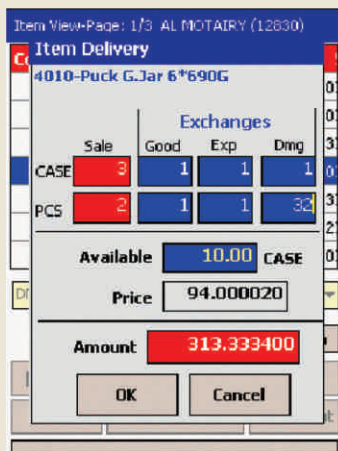
MOBIS E1 has proved user friendly in a variety of Business. It's easy to learn and simple to use features result in quick adoption, improved efficiency and reduced operational cost.



E1 Hand Held Computer (English/Arabic)

Sales Invoices (Cash/Credit/Salesman Credit)

- Capture Customer Information via Barcode
- Invoice routes for all Customers weekly/bi-weekly/monthly/fortnightly.
- Display respective customer's financial information.
- Display Salesman financial information for temporary credit invoices.
- Display existing promotions for allocated customer
- Display customer messages set for specific dates.
- Allow Variable discounts based on Customer Classification.
- Allocate Check-in and Check out times for every customer
- Capture reasons for unvisited Customer/skipped customer
- Automatically create cash receipt if transaction is cash based.
- FOC invoices with supervisor password
- Allow exchanges of non moving items against new fresh items within invoices.
- Capture Batch/ Expiry Dates with auto allocation of Invoices based on FIFO.
- Latest Price Information based on Price Catalog defined at Customer Level.
- Invoice Miscellaneous Customers at Cash Price, incase of Customers not available in Route Plan.

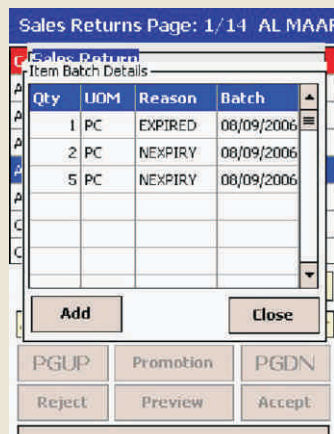


A/C receivables (Cash/Credit / Salesman Credit)

- Allow to collect funds(cash/ cheques) against invoices or on A/c for customers in respective routes
- Allocate Multiple Invoices to a single Receipt.

Sales Returns

- Allow collection of rejected goods from customers of respective routes.
The reason during sales return could be Good, Expired, Damaged or Near Expiry.
- Capture Expiry Dates/ Batch Numbers for Returned Items.



Vehicle/Cooler/Fuel/Helper capturing

- Capture Helper Information on a Daily Basis for Commission Purpose.
- Capture Vehicle day start KM Reading and compare with the day end reading.
- Determine the total Kilometers traveled by a salesman/Vehicle on daily basis.
- Capture cooler temperature reading.
- Capture fuel expenses at Day end of the vehicle on daily basis

Order Taking/Special Delivery

- Allow to create item requirements at the customer site.
- Convert Sales orders to invoices after approval.
- Allocate Invoices to Delivery Boys for Customer Delivery.

Stock Information

- Display stock information available in the van with reference to Expired/Good/Damaged/Near Expiry quantities.

Salesman Demand Entry

- Enter Stock requirements for the next route day.
- Automatically include the Demand's in the next day's gate pass.
- Suggest the Load Qty to the Store keeper based on Sales History.

Stock Count

- Conduct a stock count in the customer warehouse and Shelves

Statement Printing

- Print O/S Statement of the Customer while on Route

Today's Transactions

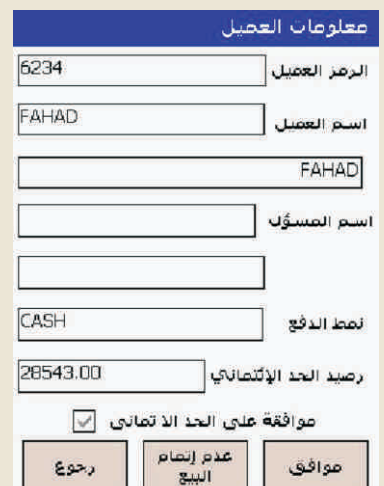
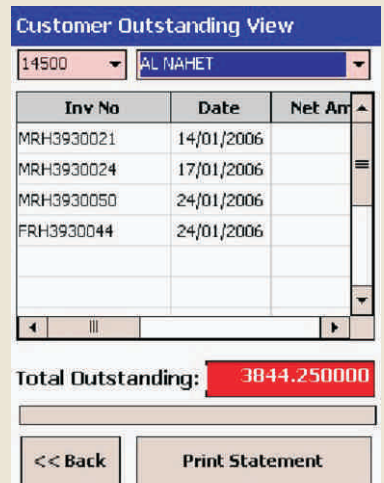
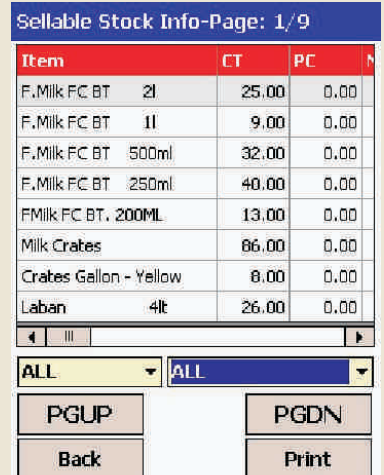
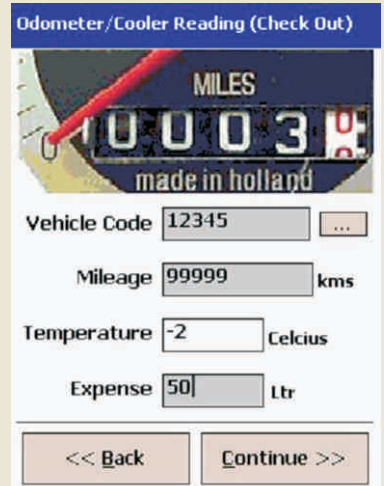
- Reprinting and Deletion of all Transactions, if required.

Miscellaneous Transactions

- Defining Customer Messages/ Reminders at Customer Site.
- Maintaining Customer Assets with Predefined Remarks.

Arabic Interface

- All Interfaces available in Arabic.



E1 DEPOT MANAGEMENT SYSTEM

Promotions handling

- Create various promotions for particular Customer(s)/Segment(s)/ Group(s)/Region(s)/Area(s)/Payment Type etc for a date range with multiple selling prices.

Salesman Route Planning

- Create dynamic route customer visit schedule
- Options of daily, weekly, monthly, bi-weekly available

Individual Price Catalog

- Create various special prices and discounts (value or %) for particular customers/segments/Groups/Region/Area/Payment Type etc for a date range with multiple selling prices.

System Security Module

- Depending on user login, system security will be enabled at forms and button levels accordingly to his allocated level

Customer messaging

- Define Messages at Customer or Salesman Level.
- Pop up messages at customer site with Snooze option.

Salesman Targets

- Allow to create and evaluate Salesman/ Customer Monthly Target by Quantity or Value.

Gate pass

- Option to define a Standard Load Template per Van.
- Option to create Load for the salesman van
- Auto settlement of Stocks at Day end
- Auto Creation of variance documents, if any after closing of salesman's Day

Cashier Module

- Reconcile all cash and cheques from the salesman and print a cash receipt voucher (CRV) with denominations.

Major Reports

- NRP view
- Salesman Settlement
- Daily summary
- Route Wise Sales Report
- Cashier Related Reports
- Customer Related Reports and many more....

Interfacing with the back office ERP

- All master information will be interfaced from the back office ERP. Information not existing on the back office ERP will be created on the Depot Management System.
- At the day end process, data will be transferred to the ERP depending upon customer requirements.

| Form | Add | Modify | Save | Print | Copy | Approve |
|----------------------------|-----|--------|------|-------|------|---------|
| 1 Company Master | ✓ | ✓ | ✗ | ✗ | ✗ | ✗ |
| 2 Item Master | ✓ | ✓ | ✗ | ✗ | ✗ | ✗ |
| 3 Item Group | ✓ | ✓ | ✗ | ✗ | ✗ | ✗ |
| 4 Item Sub Group | ✓ | ✓ | ✗ | ✗ | ✗ | ✗ |
| 5 Customer | ✗ | ✓ | ✗ | ✗ | ✗ | ✗ |
| 6 Customer Segment Master | ✓ | ✓ | ✗ | ✗ | ✗ | ✗ |
| 7 Customer Grade | ✓ | ✓ | ✗ | ✗ | ✗ | ✗ |
| 8 Customer Group | ✓ | ✓ | ✗ | ✗ | ✗ | ✗ |
| 9 Customer Region | ✓ | ✓ | ✗ | ✗ | ✗ | ✗ |
| 10 Customer Area Master | ✓ | ✓ | ✗ | ✗ | ✗ | ✗ |
| 11 Customer SubArea Master | ✓ | ✓ | ✗ | ✗ | ✗ | ✗ |
| 12 Salesman Master | ✓ | ✓ | ✗ | ✓ | ✗ | ✗ |
| 13 Salesman Type Master | ✓ | ✓ | ✗ | ✗ | ✗ | ✗ |
| 14 Set Salesman Target | ✗ | ✗ | ✓ | ✓ | ✗ | ✗ |
| 15 Supervisor Master | ✓ | ✓ | ✗ | ✗ | ✗ | ✗ |
| 16 Route Master | ✓ | ✓ | ✗ | ✓ | ✗ | ✗ |
| 17 Route Type Master | ✓ | ✓ | ✗ | ✓ | ✗ | ✗ |

| DATE | PARTICULARS | ORIGINAL AMOUNT | REMAINING AMOUNT | BALANCE |
|------|-----------------------------|-----------------|------------------|--------------|
| 1 | OPENING BALANCE | | | 2,180,490.21 |
| 2 | 01/09/2005 INV - MRH3900646 | 124.00 | 124.00 | 2,180,614.21 |
| 3 | 01/09/2005 INV - MRH3900647 | 124.00 | 124.00 | 2,180,738.21 |
| 4 | 01/09/2005 RCPT - RH3901998 | -500.00 | 0.00 | 2,180,238.21 |
| 5 | 01/09/2005 INV - FRH6220115 | 0.00 | 0.00 | 2,180,238.21 |
| 6 | 01/09/2005 RCPT - RH3920081 | -500.00 | 0.00 | 2,179,738.21 |
| 7 | 01/09/2005 INV - FRH6260079 | 465.00 | 465.00 | 2,180,203.21 |
| 8 | 01/09/2005 INV - MRH3920076 | 0.00 | 0.00 | 2,180,203.21 |
| 9 | 01/09/2005 RCPT - RH3920079 | -300.00 | 0.00 | 2,179,903.21 |
| 10 | 01/09/2005 RCPT - RH6210657 | -150.00 | 0.00 | 2,179,753.21 |
| 11 | 01/09/2005 RCPT - RH010116 | -200.00 | 0.00 | 2,179,553.21 |
| 12 | 01/09/2005 INV - MRH4010126 | 8,928.00 | 8,928.00 | 2,188,481.21 |
| 13 | 01/09/2005 INV - MRH4010127 | 0.00 | 0.00 | 2,188,481.21 |
| 14 | 01/09/2005 INV - FRH4010128 | 853.00 | 0.00 | 2,189,334.21 |
| 15 | 01/09/2005 INV - FRH6230139 | 0.00 | 0.00 | 2,189,334.21 |
| 16 | 01/09/2005 RCPT - RH6230141 | -77.50 | 0.00 | 2,189,256.71 |
| 17 | 01/09/2005 RCPT - RH3920077 | -172.00 | 0.00 | 2,189,084.71 |
| 18 | 01/09/2005 RCPT - RH6011484 | -152.00 | 0.00 | 2,188,932.71 |
| 19 | 01/09/2005 INV - FRH6010791 | 0.00 | 0.00 | 2,188,932.71 |

Filter: CUSTOMER [0] ALL Total: 3,675,633.26
From: 01/09/2005 To: 15/11/2005
Print Refresh Close

| CUST CODE | CUST NAME | DOCUMENT NO | AMOUNT |
|-----------|---------------------------|---------------------------------|---|
| 1 30664 | FATIMA AL HARTHAY | RH150045 (CASH) | (110.00) |
| 2 30653 | AL RABEY | RH150046 (CASH) | (78.00) |
| 3 12780 | MUNEERA ANAZ | RH150044 (CASH) | (98.00) |
| 4 | | TOTAL: | (286.00) |
| 5 | Outstanding GRV's | | |
| 6 | GRV NO | Cust Code | Cust Name |
| 7 | RH150033 | 32202 | MANAI S.P |
| 8 | RH150034 | 32070 | MUSALLAM FAISAL DOOSARY |
| 9 | RH150035 | 32146 | AL KLOSS GARDEN |
| 10 | RH150036 | 12768 | ALI MASHHOOR HANDY |
| 11 | RH150037 | 14848 | AL HARABY |
| 12 | | | |
| 13 | Total Scheduled calls: 31 | Total Visited calls: 6 | Index (Visited/Scheduled): 19.35 Today's Invoice calls: 0 |
| 14 | Today's Net Sale: 0.00 | Today's Cash Collection: 286.00 | Today's cheque Collection: 0.00 O/S: 39,625.50 |
| 15 | | | Un Paid Cash: 286.00 |
| 16 | | | Actual O/S: 39,911.50 |
| 17 | | | |
| 18 | | | |

Salesman: 4617 Ahmed Hebah
GP NO: GPRH0000004246
View Print Close

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